



Shardul Amarchand Mangaldas



# Aditi Sharma

Partner  
General Corporate

Aditi has expertise in advising clients on a range of corporate and commercial matters including M&A, joint ventures and investment transactions (inbound and outbound), commercial contracts, corporate advisory and regulatory work.

Aditi has had the opportunity to be involved in sectors ranging from IT/ ITeS, real estate, healthcare, retail and broadcasting. She routinely advises both Indian and overseas clients including listed as well as Fortune 500 companies.

## Select Experience Statement

- Assisting a US company, on the India leg of the transaction involving a business transfer by way of a slump sale. As part of the slump sale, the Indian seller entity would also transfer a portion of the external commercial borrowing availed by it to the Indian purchaser.
- **Definitive Healthcare**, an industry leader in healthcare commercial intelligence, on the India leg of the acquisition of Analytical Wizards, an industry leader in delivering technology-enabled advanced analytics to life science companies, and its Indian subsidiary.
- **ADQ**, UAE sovereign wealth fund, on its participation in Series B and Series B1 round of funding of Ginarsoft Education Services Private Limited which operates "CollegeDekho", an online college admissions and higher education services platform.
- **N. Harris Computer Corporation**, which provides mission critical software solutions on acquisition of Bizmatics Inc. and its subsidiary Bizmatics India Private Limited.
- **BTB Marketing Private Limited (The Beer Cafe)**, India's largest alcobev restaurant chain, on its acquisition by B9 Beverages Private Limited (Bira 91) by way of an all-stock deal making The Beer Cafe a wholly owned subsidiary of Bira 91.
- **Arnab Goswami**, one of the most prolific news media personalities and opinion makers in India, on his high profile exit from the Times Group and setting up of a news media venture, including advising on structure, drafting and negotiating minority stake dilution documents in the media company and multiple rounds of investments in the holding company, representations before the Ministry of Information & Broadcasting to obtain the license, advising on all aspects of setting up and operationalising the business.

## Location

- Delhi

## Education

- B.Com LLB (Hons), Gujarat National Law University

## Practices

- General Corporate

## Professional Membership

- Bar Council of Delhi





- **Ciena Corporation**, advised on the acquisition of 100% business of Centina Systems through the merger process.
- **Intuitive Surgical Inc**, a Fortune 500 company, on starting of its activities in India involving distribution in India of robotic surgical arms / systems manufactured by the client.
- **F & B Asia Ventures (Singapore) Pte Limited**, a division of private equity Everstone Capital, on its acquisition of the majority stake in Massive Restaurants Private Limited, which runs the Indian-themed Masala Library, Made in Punjab and Farzi Cafe chain of restaurants and cafes.
- **Navis Capital** on its exit from Classic Stripes Private Limited (CSPL) and simultaneous acquisition of US and Indonesian subsidiaries of CSPL.
- **Sandvik Asia Private Limited** on a slump sale of its welding wire business to ESAB India Limited. The transaction was part of the global sale of the stainless steel and nickel alloy welding consumables business of Sandvik group to ESAB entities in various jurisdictions.
- **Royal & Sun Alliance Insurance Plc**, on its sale of 26% stake in its Indian joint venture and obtaining regulatory approvals, including approval of the Insurance Regulatory and Development Authority of India, Reserve Bank of India, Competition Commission of India

