



Shardul Amarchand Mangaldas

Anjana Potti

Partner

Infrastructure, Energy and Project Finance



Anjana is a partner at Shardul Amarchand Mangaldas & Co.

She has 18+ years of post-qualification experience in infrastructure finance, banking, financial services, debt capital markets, debt restructuring, structured funding, and securitisation.

Anjana has vast experience with a) asset and mortgage-backed securitisation, and risk participations; b) assignment of debt as a method of debt restructuring including advice to asset reconstruction companies and stressed asset/ special situations funds; and (c) issuance of securitised debt instruments - in relation to loan and other receivables with a particular focus on infrastructure project receivables. She also holds extensive experience with listed and unlisted bond issuances as investor and issuer counsel including in the infrastructure sector.

In her tenure, Anjana has advised Indian and multinational banks, financial institutions, and funds extensively on funding, debt restructuring, and investments into distressed infrastructure assets and has also advised private equity funds, corporates, and sovereign funds on share and asset acquisitions across various sectors.

Prior to joining SAM & Co. Anjana worked as a Partner at JSA for close to 7 years, and as Of Counsel with the Infrastructure and Project Finance team at Cyril Amarchand Mangaldas for over 2.5 years.

Select Experience

- Refinancing provided to eight of **Macquarie's TOT Projects** in India under a cash pooling arrangement by **ICICI Bank, IIFCL and Aseem Infra**.
- Business transfer to, and one time settlement in relation to a chlor-alkali plant on the east coast of India by **Grasim Industries Limited**.
- Corporate Insolvency Resolution Process of **Uttam Galva Metallics Limited** and **Uttam Value Steels Limited**.
- Corporate Insolvency Resolution Process of **Lanco Teesta Hydro Power Limited**.
- Assignment of claims and awards of **Hindustan Construction Company Limited**.
- INR 2033 crore financing of project cost of a greenfield ammonia plant by Bank of Baroda.

Location

- Bengaluru

Education

- B.A. LL.B. (Hons.) from National Law School of India, University

Practices

- Infrastructure, Energy and Project Finance

Professional Membership

- Bar Council of Delhi





- Corporate Insolvency Resolution Process of **Korba West Power Company Limited**.
- **ICICI Bank Limited, Indusind Bank Limited, and State Bank of India, HDFC Bank Limited**: in relation to a secured rupee term loan facility aggregating to INR 5.574 billion to Binjabahal to Telebani Section (KM.414.00 to KM.491.71) of NH-6 (New NH49) Highway Private Limited.
- One-time settlement of debt of **Soma Infrastructure Private Limited** by **ICICI Bank Limited**.
- Business segregation of **Gammon Engineering** and restructuring of debt pursuant to a 'swiss challenge'.
- **CPPIB's** investment into **Indospace** and **Phoenix** and downstream investments through equity / convertible debt instruments.
- Restructuring of debt of **Adhunik Power and Natural Resources Limited** involving investment by overseas funds in the Edelweiss group and sale of debt by 19 lenders to a trust set up by **Edelweiss Asset Reconstruction Company Limited**.
- Business segregation of **Gammon India Limited** as lenders' counsel involving segregation of the manufacturing business (power transmission and distribution) and the engineering, procurement and construction business to subsidiaries by a court approved de-merger.
- Issuance of compulsorily convertible debentures by **Indian Oil LNG Private Limited** and **ONGC Petro Additions Limited** to banks and financial institutions including ICICI Bank Limited and LIC to fund the development of an **LNG terminal in Tamil Nadu and a greenfield petrochemical complex in Gujarat**.
- Refinancing of project debt provided to group companies of L&T IDPL in the road sector through loans and debentures.

