



Shardul Amarchand Mangaldas



# Pooja Singhania

Partner  
General Corporate

Pooja Singhania is a Partner at the Firm and has experience of working on general corporate matters and a wide range of corporate and commercial transactions (including private equity, private investment in public equity and domestic and cross-border mergers and acquisitions), with a special focus on impact investment.

Pooja has worked across various sectors including pharma and healthcare, manufacturing, information technology, financial services and other SEBI and RBI regulated sectors.

Pooja regularly advises a diverse clientele ranging from domestic and foreign private equity funds, multinational corporations (including first-time investors in the Indian market) to Indian promoters.

## Select Experience Statement

### Public and Private Mergers & Acquisitions and Private Investment in Public Equity (PIPE)

- Represented **Embassy Office Parks REIT**, India's first listed Real Estate Investment Trust (REIT), in its acquisition of Embassy TechVillage along with the associated business of common area maintenance services for approximately USD 1.3 billion from Blackstone, Embassy group and certain individuals.
- Represented **TPG** and **Manipal Hospitals** in their then proposed merger of Manipal into Fortis and acquiring joint control of the merged entity.
- Represented **Everstone Group** in part-stake sale in, and ceding joint control of, Indostar Capital to Brookfield and fund raise of INR 14.5 billion by Indostar.
- Represented **Indusind Bank** in its INR 32.9 billion fund raise from Route One, AIA, TATA Investment, ICICI Pru and certain promoter entities.
- Represented the promoters of **UFO Moviez** in their follow-on investment in UFO Moviez.
- Represented **World Bank** in its investment in Future Consumer Enterprises Limited.
- Represented a **listed iron and steel conglomerate** in their then proposed fund raise.
- Represented **Brookfield** and its portfolio company, **Sagen** in its: (i) strategic investment into India Mortgage Guarantee Corporation, the only mortgage guarantee company operating in India; and (ii) subsequent investment into IMGC by way of purchase of equity shares from existing investors, NHB, IFC and ADB.
- Represented **Bain Capital** in its acquisition of Porus.

### Location

- Mumbai

### Education

- B.A. LL.B (Hons), Gujarat National Law University, Gandhinagar

### Practices

- General Corporate

### Professional Membership

- Bar Council of Delhi





- Represented **TPG** and its Singaporean portfolio company, **Asia Healthcare Holdings**, which operates several single specialty hospitals in India, in: (a) fund raise by AHH from Government of Singapore Investment Corporation (GIC); and (b) multiple secondary transactions to provide exit to the existing shareholders / investors from its Indian subsidiaries.
- Represented **Varel**, one of the world's largest independent manufacturers and suppliers of downhole drilling and completion products, in acquisition of Sledgehammer Oil Tools.
- Represented **Firmenich**, the world's largest privately-owned company in the perfume and taste business, in its acquisition of a controlling stake in VKL Seasoning Private Limited, one of India's largest seasonings and flavours solution provider, from True North.
- Represented **Nippon Paper** in its acquisition of Plus Paper Foodpac.
- Represented **World Bank Group** in their joint venture with TATA Housing.
- Represented **Adlec Systems** in its joint venture with Legrand Group, France.
- Represented **Fulham group** in the buy-out of their joint venture partner in Fulham India.

#### Private Equity

- Represented **Khazanah** (the sovereign wealth fund of Malaysia) in: (i) its investment in Wow! Momo; and (ii) then proposed investment in GoMechanic.
- Represented **TPG** in its acquisition of additional stake in: (i) SteriScience group; and (ii) TATA EV.
- Represented **Goldman Sachs** in its investment in Faasos.
- Represented **GE Capital Energy** in its investment in a Welspun entity.
- Represented **International Finance Corporation, Proparco, Helion and DEG** in relation to the externalization of their investments in Azure Power.
- Represented **Proparco and Triodos** in their investment in Sonata Finance.
- Represented **Triodos and Developing World Markets** in relation to their investment in Intellegrow.
- Represented **Developing World Markets** in its investment in Suryoday (now a small finance bank).
- Represented **World Bank** in its follow-on investment in Ujjivan (now a small finance bank).
- Represented **Omidyar and Accel India** in their follow-on investments in Scripbox.
- Represented **Omidyar** in its investments in: (i) Ver Se Innovation, (ii) Nowfloats and (iii) Neogrowth.
- Represented **Carpediem Advisors** in its investment in: (i) Biryani Blues; and (ii) Collateral Medical.



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- Represented a global PE fund in their then proposed investment in Awfis.
- Represented **India Equity Partners** in its investment in Axiss Dental.
- Represented **New Enterprise Associates, FC and Helion** in their investment in Indiaworld Technologies.
- Represented **World Bank** in its investments in Lucid Colloids, SAMHI Hotels and Regency Hospital.
- Represented **World Bank** in its investments in: (i) Shwe Taung Cement group, a Myanmar conglomerate engaged in the business of manufacture and marketing of cement; (ii) City Bank Limited, a commercial bank in Bangladesh; (iii) Ananta Apparels Limited, a Bangladeshi company engaged in the business of manufacture of apparels; and (iv) Myanmar Oriental Bank, a commercial bank in Myanmar.
- Represented **Avatar Capital** in its investment into Sirion Labs.
- Represented **Aavishkaar Venture Management** in its fund raises from FMO (the Dutch entrepreneurial developmental bank) and Nuveen (subsidiary of Teachers Insurance and Annuity Association of America).

