



Shardul Amarchand Mangaldas



# Shailaja Lall

Partner  
General Corporate

Shailaja Lall is a Partner at Shardul Amarchand Mangaldas & Co and heads the Insurance & Reinsurance practice of the firm.

She has worked extensively in the field of insurance law for over 20 years and is recognised as a leading practitioner of insurance law in India with remarkable domain expertise. Her experience includes advising insurers, reinsurers, insurance intermediaries and other financial services entities on a full range of non-contentious and contentious insurance matters.

Shailaja is a member of CII National Committee on Insurance & Pensions. She was the Vice Chair of the Lex Mundi Insurance & Reinsurance Practice Group (2012-16) and a member of the Federation of Indian Chambers of Commerce and Industry's (FICCI) Insurance and Pensions Committee (2014-15).

Shailaja has been recognised among the "Thought Leaders" in Who's Who Legal – Insurance & Reinsurance Thought Leaders – 2021-22. The Legal 500 2018-23 has recognised Shailaja as a "Leading Individual" for Insurance, which quotes "As a practice head Shailaja Lall is a key name to note for non-contentious matters".

She has also been consistently ranked by Chambers and Partners since 2016 and as a Band 1 Practitioner in 2024 for insurance matters. Chambers states that, "Shailaja Lall both heads the team and takes the leading role in most of its key mandates, enjoying market recognition as a "very bright" practitioner who is equally at home in both the transactional and regulatory spheres. A client reports that she valuably combines "a fantastic understanding of the sector" with "a very good understanding of our structure" and "a very clear approach." Legal 500 describes her simply as 'outstanding', whereas Chambers & Partners has quoted her clients as saying "She understands time pressures and the intensities. There were many break points and she made sure that we got the advice and that the negotiations didn't break down", and "knowledgeable, with strong research skills".

Shailaja regularly advises on key regulatory developments impacting the sector. Clients endorse her for her comprehensive and nuanced knowledge of all aspects of the practice, including share and business acquisitions, joint ventures, setting up reinsurance entities and branches, reinsurance arrangements, bancassurance and distribution arrangements, MISP and POS arrangements, group re-organisations and her in-depth understanding of the IRDAI's registration and licensing requirements. She is also considered as an expert who advises in relation to investment structures, registration/ licensing requirements and applicable regulatory compliances in the insurance sector.

## Location

- Delhi

## Education

- B.S.L. LL.B, ILS Law College, Pune

## Practices

- General Corporate

## Professional Membership

- Bar Council of Maharashtra & Goa

## Awards & Recognitions

- **Distinguished Practitioner** for Insurance by Asialaw 2024-25
- **Band 1** for Insurance by Chambers & Partners Asia Pacific, 2024
- **Leading Individual** for Insurance by The Legal 500, 2018-24
- **Band 2** for Insurance by Chambers & Partners, 2016-23
- **Global Leader** for Insurance & Reinsurance by Who's Who Legal, 2021-22





Shardul Amarchand Mangaldas

She is often invited to share her experience and insights at public events, seminars and conferences and regularly writes for leading newspapers and journals.

## Select Experience Statement

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- **Oben Ventures LLP** on establishing **Go Digit Life Insurance Limited (Go Digit Life)** as a life insurance company and on structuring their investment in **Go Digit Life**.
- **Vidal Healthcare Services Private Limited** and its group entities, on its acquisition by Bajaj Finserv Health Limited.
- **Multiples Private Equity Fund III** in its investment in **Acko Technology & Services Private Limited**, the 100% parent company of **Acko General Insurance Limited**, as part of the Series D fund raise by **Acko Technology & Services Private Limited**.
- **Willis Towers Watson** in relation to increasing its stake to 100% in **Willis Towers Watson India Insurance Brokers Private Limited**.
- **Advising the Pension Fund Regulatory and Development Authority of India**, the pension fund regulator of India jointly with **Boston Consulting Group** on: (a) segregation of roles and responsibilities of the NPS Trust and PFRDA basis the framework prescribed under the PFRDA Act, 2013 and applicable regulations; (b) advising on amendments to the existing management and administrative structure of the NPS Trust, PFRDA and settlor; (c) framing governance principles for functioning, management and inter-relationship of the NPS Trust, PFRDA and settlor.
- **Vidal Health Insurance TPA Private Limited** on the proposed acquisition of Vipul Medcorp Insurance TPA Private Limited and Vidal Healthcare Services Private Limited on the acquisition of Vipul Medicare Private Limited.
- **Apollo Hospitals Group** in its exit from **Apollo Munich Health Insurance Company Limited**, by selling its entire stake to Housing Development Finance Corporation Limited.
- **AIG Inc.** on the sale of its shares in its Indian subsidiary AIG Analytics & Services Private Limited to Accenture.
- **Prudential International Insurance Holdings Limited** in relation to increasing its stake to 49% in Pramerica Life Insurance Limited.
- **Mitsui Sumitomo Insurance Company Limited** in its acquisition of an additional 14% stake in Cholamandalam MS General Insurance Company Limited.
- **Lloyd's of London** on establishment of a branch office in India, along with its service companies MS Amlin and Markel India.
- **MS Amlin (India) Private Limited** and **MS Amlin Syndicate 2001** on the process and documentation required for the voluntary surrender of the certificate of registration to the IRDAI.
- **IndiaFirst** in relation to the sale of 26% equity stake in IndiaFirst by Legal & General Middle East Limited, to a special purpose vehicle set up by Warburg Pincus.

## Awards & Recognitions

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- Among the **Top 100 Lawyers in the Forbes, India, Legal Powerlist, 2021**

